## 2023/2024 KS5 YEAR 12 BUSINESS BTEC

| YEAR | TERM 1 (Autumn) | TERM 2 (Spring) | TERM 3 (Summer) |
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| YEAR 12 | Coursework Unit 1: <br> Explore the features of different businesses and <br> analyse what makes them successful | Coursework Unit 1: <br> Investigate how businesses are organised <br> Examine the environment in which businesses <br> operate <br> Examine business markets | Coursework Unit 1: <br> Investigate the role and contribution of <br> innovation and enterprise to business <br> success. |
| Examination Unit 2: Marketing <br> Demonstrate knowledge and understanding of <br> marketing principles <br> Evaluate evidence to make informed judgements <br> about how a marketing campaign should be planned <br> and developed | Examination Unit 2: Marketing <br> Analyse marketing information and data, <br> demonstrating the ability to interpret the potential <br> impact and influence on marketing campaigns | Examination Unit 2: Marketing Evaluate <br> evidence to make informed judgements <br> about how a marketing campaign should <br> be adapted considering changing <br> circumstances |  |
| Examination Summer |  |  |  |

